

## **WebSpy and NetComm agree to end distribution agreement**

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NetComm and WebSpy today announced a mutual decision to end the distribution agreement between the two companies, as a result of a change of direction by both parties.

NetComm managing director, David Stewart, said the company is focusing on developing a new telecommunications carrier business as well as continuing to build the broadband hardware solutions business.

"When we took on the country partner role for WebSpy earlier this year, the WebSpy Internet monitoring and management tools were an excellent value-add to our traditional modem business. However, our focus has changed. We are now building a carrier service which, together with our broadband hardware business, must take priority," said Mr Stewart.

"We wish WebSpy every success with future sales and uptake of its products in Australia, and would not hesitate to recommend the company's offering of monitoring and management tools."

Jack Andrys, CEO of WebSpy Ltd, said, "The decision to part company with NetComm is a reflection of how quickly things change in the Internet world. The two businesses are simply moving in different directions and our priorities are no longer synonymous. WebSpy now wants to investigate a distribution model that allow a more direct relationship with the channel, and more cost effective product delivery."

NetComm ceases sales and support of WebSpy products, with WebSpy immediately assuming responsibility for the supply chain.

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**About NetComm**

NetComm is a leading Australian developer and marketer of products and services that connect people to people, and people to the internet. The company is primarily focused on internet-based communications solutions that address the needs of small and medium businesses.

Following the granting of a DSL carrier licence in October 2000, NetComm is deploying a broadband DSL-based carrier network infrastructure and will offer a full suite of voice, video and data services to small and medium business customers. DSL technology provides voice, video and high speed Internet access utilising existing copper wires.

For further information contact NetComm Limited on +61 2 9424 2000 or visit the company's web site at [www.netcomm.com.au](http://www.netcomm.com.au)

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**About WebSpy Ltd**

WebSpy Ltd is an innovative, multinational company developing software applications for the business market place. The company's core software offerings include; WebSpy, Internet Access Monitoring Solutions, and Inspection Manager, Integrated Inspection and Reporting for the Offshore Oil and Gas Industry.

WebSpy has been developing software since the company's inception in 1994 and now has regional sales offices in London and Seattle.

For further information, please visit the WebSpy Ltd website at [www.webspy.com](http://www.webspy.com).

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